



Prices 2019

Dear customers,

the prices of all liuto forte models with angled pegbox and swan neck will increase on 1 January 2021.

Orders for these models at the prices indicated here can only be considered until 31 December 2020.

Terms of payment and financing possibilities at the end of the price list

Lutes with angled pegbox

For all types of lutes with angled pegbox the case price of 550 EUR net (manufacturer's price) is not included. For geared pegs we charge an additional amount of 20 EUR net per peg.

Liuto forte in g (Alto Lute)

7-stringed: D (or F) G c f a d' g'

8- stringed: D F G c f a d' g'

9- stringed: D E flat F G c f a d' g'

10-stringed: C D E flat F G c f a d' g'

String-length 59 cm

a' = 415 Hz or 440 Hz

Single stringing

Slightly curved fingerboard

17 fixed frets (tied-on if desired)

One rose, broad body, 11 ribs

Maple or East Indian rosewood

Instrument: 4.100,00 EUR

VAT 19%: 779,00 EUR

Total: 4.879,00 EUR

Yew (Additional charge net 300 EUR)

Instrument: 4.400,00 EUR

VAT 19%: 836,00 EUR

Total: 5.236,00 EUR

Liuto forte in e (Tenor Lute)

9- stringed, without extension:

B C D E A d g (or f sharp) b e'

String-length 64 or 65 cm

a' = 440 Hz

Single stringing

Slightly curved fingerboard

19 fixed frets

One rose, Broad body, 11 ribs

Maple or East Indian rosewood

Instrument: 4.100,00 EUR

VAT 19%: 779,00 EUR

Total: 4.879,00 EUR

Yew (Additional charge net 300 EUR)

Instrument: 4.400,00 EUR

VAT 19%: 836,00 EUR

Total: 5.236,00 EUR

10-stringed, with extension for A und B (double head):

A B C D E A d g (or f sharp) b e'

String-length fingerboard strings 64 or 65 cm,

string-length bourdun strings (graduated) 69 and 73 cm

a' = 440 Hz

Single stringing

Slightly curved fingerboard

19 fixed frets

One rose, broad body, 11 ribs

Maple or East Indian rosewood

Instrument: 4.300,00 EUR

VAT 19%: 817,00 EUR

Total: 5.117,00 EUR

Yew (Additional charge net 300 EUR)

Instrument: 4.600,00 EUR

VAT 19%: 874,00 EUR

Total: 5.474,00 EUR

Swan Neck Lutes

For all types of swan neck lutes the case price of 650 EUR net is not included. For geared pegs we charge an additional amount of 20 EUR net per peg.

Liuto forte in d (German baroque lute)

13-stringed: A B_{flat} C D E F G A d f a d' f' (9 fingerboard strings, 4 bourdon strings)

14-stringed: G A B_{flat} C D E F G A d f a d' f' (9 fingerboard strings, 5 bourdon strings)

String-length fingerboard strings 66 cm, String-Length bourdon strings 88 cm

a' = 440 Hz

Single stringing

Strongly curved fingerboard

19 fixed frets

One rose, narrow body, 11 ribs

Maple or East Indian rosewood

Instrument: 4.950,00 EUR

VAT 19%: 940,50 EUR

Total: 5.890,50 EUR

Yew (Additional charge net 300 EUR)

Instrument: 5.250,00 EUR

VAT 19%: 997,50 EUR

Total: 6.247,50 EUR

We do not offer Liuti forti in d with double head pegbox or bass rider because the swan neck lute with two straight pegboxes brings clear acoustic advantages over these two constructions. The advantages of a swan neck lie mainly in stronger middle registers, a longer sustain of the treble strings and more impressive basses.

Liuto forte in d ("Bach-Laute")

15-stringed: Basic Tuning: G A B_{flat} C D E F G A B_{flat} d f a d' f' or

A B_{flat} C D E F G A B_{flat} c d f a d' f'

Both tunings can be used on the same instrument (scordatura).

a' = 440 Hz

String-length: fingerboard strings 60 cm, String-Length bourdon strings 84 cm

String-disposition: 12 fingerboard strings and 3 bourdon strings (BWV 996 und 1006a) or

10 fingerboard strings and 5 bourdon strings (BWV 995, 997, 998, 999, 1000)

Both string arrangements can be set up on the same instrument as it has 12 pegs in the 1st pegbox and 5 pegs in the second pegbox.

Single stringing

Strongly curved fingerboard

16 fixed frets (tied-on if desired)

One rose, broad body, 15 ribs

East Indian rosewood

Instrument: 4.950,00 EUR
VAT 19%: 940,50 EUR
Total: 5.890,50 EUR

Liuto forte in e (Guitar tuning)

- 11-stringed:** G A B C D E A d g b e'
(8 fingerboard strings, 3 bourdon strings)
- 12-stringed:** G A B C D F sharp (or F) E A d g b e'
(9 fingerboard strings, 3 bourdon strings)
- 13-stringed:** G A B C D F sharp (or F) G E A d g b e'
(10 fingerboard strings, 3 bourdon strings)
- 14-stringed:** D sharp (=E flat) G A B C D F sharp (or F) G E A d g b e'
(10 fingerboard strings, 4 bourdon strings)
- or C sharp D sharp (=E flat) G A B C D F sharp (or F) E A d g b e'
(8 fingerboard strings, 6 bourdon strings)

All four versions of the Liuto forte in e can also be stringed like a Liuto forte in d. In contrast to the Liuto forte in d their fingerboards are only slightly curved.

String-length fingerboard strings 64 cm, String-length bourdon strings 88 cm
8 fingerboard strings, 3-5 bourdon strings
a' = 440 Hz
Single stringing
Slightly curved fingerboard
19 fixed frets (tied-on if desired)
One rose, broad body, 11 ribs

Maple or East Indian rosewood

Instrument: 4.950,00 EUR
VAT 19%: 940,50 EUR
Total: 5.890,50 EUR

Yew (Additional charge net 300 EUR)

Instrument: 5.250,00 EUR
VAT 19%: 997,50 EUR
Total: 6.247,50 EUR

Arciliuto

The case price of 650 EUR net is not included. For geared pegs we charge an additional amount of 20 EUR net per peg.

Arciliuto in g (Italian baroque lute / Archlute)

14-stringed: E G A B flat C D E F G c f a d' g'

The Arciliuto in g with 8 fingerboard strings can also be strung as a Liuto forte in d. In contrast to the Liuto forte in d the fingerboard of the Arciliuto in g is only slightly curved.

String-length fingerboard strings 62,5 cm, String-length bourdon strings 96 cm

Choice of 7 or 8 fingerboard strings

a' = 415 oder 440 Hz

Single stringing

Slightly curved fingerboard

17 fixed frets (tied-on if desired)

Veneer extension inlaid edges

Triple rose, broad body, 19 ribs

Maple or East Indian rosewood

Instrument: 5.650,00 EUR

VAT 19%: 1.073,50 EUR

Total: 6.723,50 EUR

Yew (Additional charge net 300 EUR)

Instrument: 5.950,00 EUR

VAT 19%: 1.130,50 EUR

Total: 7.080,50 EUR

Theorbo

The case price of 650 EUR net is not included. For geared pegs we charge an additional amount of 20 EUR net per peg.

Tiorba forte (Roman Theorbo)

14-stringed: G A B C D E F G A d g b e a

String-length fingerboard strings 80 cm, bourdon strings 120 cm

(other String-lengths by arrangement)

a' = 415 or 440 Hz

Single stringing

Slightly curved fingerboard

14 fixed frets (tied-on if desired)

Veneer extension inlaid edges

Triple rose, 19 ribs

Maple or East Indian rosewood

Instrument: 5.800,00 EUR
VAT 19%: 1.102,00 EUR
Total: 6.902,00 EUR

Yew (Additional charge net 300 EUR)

Instrument: 6.100,00 EUR
VAT 19%: 1.159,00 EUR
Total: 7.259,0 EUR

Demonstration Instruments

In addition to newly made instruments we offer demonstration instruments for sale. These are Liuto forti which have been used in trade fairs and courses. Maybe showing slight signs of wear, they can be sold at lower prices.

Terms of payment and financing possibilities

When ordering a newly built instrument, one third of the gross sales price must be transferred within 10 days of signing the contract. If the full purchase price is paid upon ordering, a discount of 5% of the net sales price will be granted.

For instruments that have already been completed as well as for instruments that are still to be manufactured, there is the possibility of a down payment-free financing by our house bank over a maximum term of 5 years at a fixed interest rate of 6.9%* p.a. if the creditworthiness is sufficient.

*Interest rate at the time of publication of this entry (October 2018). We will gladly inform you about the current interest rate on request.

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